

April 22, 2008

To Whom It May Concern:

My husband and I are both busy people like most folks. We both work full time, and most of the time, our free time doesn't coincide. We were looking to sell our condo and move into a new home. We had the common issue of trying to sell and buy in a close timeframe to avoid moving into an apartment for the "in between" time.

I knew that I wanted a very experienced realtor that was familiar with San Antonio and also qualified to list on the internet (the largest real estate search tool used nowadays). Not only did I find that she was certified in the areas I was looking for, but many more as well.

The entire process with Sue was a dream. Although my husband and I had awkward schedules, she met with us when it worked for us. At first, we were uncertain about listing our condo for a higher price than what we purchased it for, but Sue presented research to us about the area and assured us that our listing price was reasonable. The listing looked amazing! The pictures looked like they were professionally done and there were a lot of them. The listing was detailed and I remember thinking, 'Wow, I wish the homes we were looking for had listings like this.' We were ecstatic when we received a full price cash offer in less than 3 weeks! Thankfully, our offer on a home had been accepted during the same time period.

Not only was the timing great, but Sue also helped the contract period go smoothly as well. She helped us understand all the large and fine print. We felt like we were her only clients with the amount of attention she gave us (we were not her only clients).

My husband and I were not the only ones impressed with Sue's work. Even the title agents commented on the simplicity and smoothness of our particular closings. It was nice to see that our realtor pleasantly surprised the title agents that work with realtors almost everyday.

We love our new home and we couldn't have everything we do without the quick and successful sale of our condo. Sue has exceeded all of our expectations and we would definitely utilize her services again. I would recommend Sue to anybody looking to buy or sell property.

Thanks Sue!

Gerardo Serna and Haley Draughon